

2022 State fair Product Analysis

Category	gross sale	Consign- ment	ingredient cost	Sales Tax	unused/ loss*	Net after tax	%profit without expenses	disposable expenses*	booth rental	labor*	Net after all expenses	Percent of gross
Dog Biscuit	\$1,527.00	\$992.55	\$0.00	\$122.16	0	\$412.29	27.00%	\$32.76	\$179.81	\$250.99	-\$51.28	0.74%
consignecand	\$1,869.00	\$1,301.90	\$0.00	\$0.00	0	\$567.10	30.34%	\$40.10	\$220.08	\$307.21	-\$0.29	0.90%
Sugar	\$2,354.00	\$1,647.80	\$0.00	\$0.00	0	\$706.20	30.00%	\$50.51	\$277.19	\$386.92	-\$8.43	1.13%
Grocery	\$3,220.00	\$2,254.00	\$0.00	\$0.00	0	\$966.00	30.00%	\$69.09	\$379.17	\$529.27	-\$11.53	1.55%
Cheese	\$2,443.00	\$1,326.00	\$0.00	\$0.00	654	\$1,117.00	45.72%	\$52.42	\$287.67	\$401.55	\$375.35	1.18%
Fudge	\$3,962.00	\$2,568.07	\$0.00	\$316.96	0	\$1,076.97	27.18%	\$85.01	\$466.54	\$651.23	-\$125.81	1.91%
Nuts	\$4,385.00	\$2,945.56	\$0.00	\$350.80	0	\$1,088.64	24.83%	\$94.09	\$516.35	\$720.76	-\$242.56	2.11%
Cream	\$12,364.00	\$8,654.80	\$0.00	\$0.00	0	\$3,709.20	30.00%	\$265.29	\$1,455.92	\$2,032.26	-\$44.26	5.96%
Syrup	\$22,397.00	\$15,677.90	\$0.00	\$0.00	0	\$6,719.10	30.00%	\$480.56	\$2,637.35	\$3,681.37	-\$80.18	10.79%
BAG	\$572.00	0	\$426.24	\$45.76	0	\$100.00	17.48%	\$12.27	\$67.36	\$94.02	-\$73.65	0.28%
water	\$2,804.00	\$0.00	\$1,176.00	\$224.32	117.6	\$1,521.28	54.25%	\$60.16	\$330.18	\$460.89	\$670.04	1.35%
Coffee	\$3,750.00	\$0.00	\$1,689.61	\$0.00	0	\$2,060.39	54.94%	\$80.46	\$441.58	\$616.38	\$921.97	1.81%
hardcandy	\$6,442.00	\$0.00	\$2,323.75	\$515.36	0	\$3,602.89	55.93%	\$138.22	\$758.57	\$1,058.86	\$1,647.23	3.10%
Drinks	\$8,983.00	\$0.00	\$2,292.52	\$818.64	0	\$5,871.84	65.37%	\$192.74	\$1,057.79	\$1,476.52	\$3,144.78	4.33%
Candy	\$31,613.00	\$0.00	\$11,359.50	\$0.00	738.34	\$20,991.84	66.40%	\$678.31	\$3,722.57	\$5,196.19	\$11,394.77	15.23%
Ice Cream	\$56,770.00	\$0.00	\$13,104.00	\$4,541.60	1,321.70	\$39,124.40	68.92%	\$1,218.09	\$6,684.92	\$9,331.22	\$21,890.17	27.35%
Popcorn	\$10,863.00	\$0.00	\$3,922.18	\$869.04	0	\$6,071.78	55.89%	\$233.08	\$1,279.17	\$1,785.54	\$2,773.99	5.23%
Cotton	\$31,241.00	\$0.00	\$4,781.70	\$2,499.28	0	\$23,960.02	76.69%	\$670.32	\$3,678.77	\$5,135.05	\$14,475.88	15.05%
\$207,559.00				\$10,303.92	2831.64	\$119,666.94					\$56,656.22	

unused/loss: cheese & ice cream loss figures were due to cooler failure. Unused sugar shapes are being charged to the MME for use as samples this coming year. 8 cases water were kept for next years' fair.

the following are approximations. They were allocated to category based on percent of gross sales.

disposable expenses: paper products, booth cleaning, miscellaneous small one-time expenses 4453.5

labor: includes volunteer time & mileage, management time, parking, water for volunteers 34116.22

rental: 24441

not included: any maintenance of equipment (it was over \$2000 this year) ;utilities; executive director's time , worker tshirts